

The Dollars and Sense of Corrugated

Presenter: Mitchell E. Klingher, CPA

Wednesday–Thursday, May 2–3, 2012

Four Points by Sheraton, Boston, Massachusetts



Presenter: Mitchell E. Klingher, CPA, is a partner at the certified public accounting firm of Klingher Nadler LLP, Fort Lee, New Jersey where he heads up the firm's tax and consulting departments. He has over 30 years of diversified public accounting experience including manufacturing, service, real estate development and management, paper conversion, corrugated box manufacturing and wholesale and retail sales. Mr. Klingher specializes in paper conversion and packaging businesses and has developed industry specific financial courses, in conjunction with AICC, for owners, controllers and other managers. He has written numerous articles for the industry's trade publications, is a regular speaker at the national and regional meetings and facilitates a number of CEO groups. Mr. Klingher has an economics and business degree from Lafayette College, Easton, Pennsylvania and is a member of the American Institute of Certified Public Accountants, and the New York State Society of Certified Public Accountants.

COURSE DESCRIPTION: This is AICC's financial training course for any employee interested in financial aspects of the business. The entire curriculum will be based upon case studies and will focus on topics designed to give your senior management a better understanding of your company's financial strategy.

WHO SHOULD ATTEND: The course is intended for any employee who interacts with the financial aspects of the plant.

WHEN: Wednesday, May 2, 8:00 am – 4:30 pm
Thursday, May 3, 8:00 am – 1:00 pm

Program includes Continental Breakfast and Lunch.

Attend the class and gain a better knowledge of:

- Understanding Financial Statements
- Developing Sound Budget Strategies
- Tracking Performance in Sales, Production and Customer Service from a financial aspect and its affect on the bottom line
- Develop strategies for better financing success
- Develop a working knowledge of costing theory and practice
- Performance measurement systems
- Incentive Compensation Programs
- Mergers and Acquisitions

SEMINAR: The Dollars and Sense of Corrugated

DATES: May 2–3, 2012

**HOTEL: Four Points by Sheraton
Boston Logan Airport
407 Squire Road
Revere, Massachusetts 02151**

Room Rate: \$139/night + tax

Meeting Code: AICC

Reservation Number: 781-241-0106

Attendee responsible for hotel reservation



Association of Independent
Corrugated Converters

FINANCIAL SEMINAR

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Name(s): _____

Company: _____

Street Address: _____

City: _____ State: _____ Zip: _____

Email: _____

WEDNESDAY, MAY 2, 8:00 am – 4:30 pm

THURSDAY, MAY 3, 8:00 am – 1:00 pm

Registration fee: \$995

CODE: 120502FIS1

To register for the seminar, please fax or email the registration form back to AICC at (703) 836-2795 or email to tpyle@aiccbox.org. Questions? Email or call Taryn Pyle at (703) 535-1391 or tpyle@aiccbox.org.

METHOD OF PAYMENT:

Credit Card Check (made payable to AICC)

Type of Card: _____

Card Number: _____

Name on Card: _____ Expiration Date: _____

Signature: _____