



Association of Independent  
Corrugated Converters

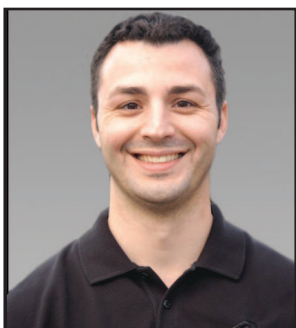
# Leadership for Profit

**Presenters: Scott Ellis, Scott Heilmann, PSquared**

**February 22 – 23, 2012**

**Plant Tour: MaxPak Total Packaging, Lakeland, Florida**

The AICC is offering packaging professionals a two-day training course built to boost your ability to effectively manage people and improve efficiencies on the production floor. This course is perfect for lead operators, supervisors and production managers who are looking to improve their time management and communication skills as well as learn about some of the industry's best production practices. The leadership skills and production tools that will be presented over the two days have been implemented and used by many production personnel throughout the packaging industry with proven results.



**Presenters: Scott Heilmann and Scott Ellis** of PSquared. PSquared is a multi-disciplined improvement team with expertise in engineering, business management, and organizational psychology. Their approach is to address the policies, procedures and personalities that support the organization. They assess, train, coach, manage, measure and build in accountability systems to ensure that administrative and production best practices endure.



## KEY TOPICS

The course is designed to cover six of the key production leadership topics including:

- Leadership Best Practices
- Time Management Skills
- Effectively Measure the Production Process
- How to Build a Visual Workplace
- Critical Communication Skills
- Building in Accountability and Sustainability of Company Best Practices

**An Added Bonus:** Some of this two-day course will be held within a packaging/printing facility so attendees will be able to tour a plant as well as ask questions of key production personnel.

Here is what people are saying about P2 training:

"We are transforming TimBar into a Lean Enterprise. This training gave our champions hands-on experience with the tools to change the way we do business." – Bill Thom, VP Operations, TimBar Packaging & Display

"Considering the impact to productivity, culture, and customer experience; we easily get a 4 to 1 return on Psquared's work." – Wayne Millage, CEO, Allpak and Trojan Litho

## PROGRAM SCHEDULE

### WEDNESDAY, FEBRUARY 22

**First Day 8:00 am – 5:00 pm**

Meeting held at Hilton Garden Inn Lakeland

**7:30 am**

Continental Breakfast

**8:00 am – Noon**

Plant Tour: MaxPak Total Packaging

### THURSDAY, FEBRUARY 23

**Second Day 8:00 am – 1:00 pm**

**7:30 am**

Continental Breakfast

**8:00 am – Noon**

Business Meeting

**CODE: 120222PRS**

**REGISTER NOW!**

### HOTEL RESERVATIONS

**Hilton Garden Inn Lakeland**

3839 Don Emerson Drive  
Lakeland, Florida 33811

**Room Rate: \$99.00**

**Cut Off Date: 10/24/2011**

**Phone: 1-863-647-0066**

**Group Code: AICCM**



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# PRODUCTION SEMINAR LEADERSHIP FOR PROFIT

February 22 – 23, 2012

Plant Tour: MaxPak Total Packaging,  
Lakeland, Florida

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**SEMINAR: Leadership for Profit**  
**DATES: February 22 – 23, 2012**  
**HOTEL: Hilton Garden Inn Lakeland**  
3839 Don Emerson Drive  
Lakeland, Florida 33811  
**Room Rate: \$99/night (Meeting code: AICC)**  
**Cut Off Date:**  
**Reservation Number: 1-863-647-0066**  
**Group Code: AICCM**  
Attendee responsible for hotel reservation

Name(s): \_\_\_\_\_

Company: \_\_\_\_\_

Street Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

Email: \_\_\_\_\_

WEDNESDAY, FEB. 22, First Day, Breakfast, 7:30 am – 8:00 am, Lunch 12:30 pm,  
Concludes at 5:00 pm

THURSDAY, FEB. 23, Second Day, Breakfast, 7:30 am – 8:00 am, Lunch – Noon, Concludes at 1:00 pm

**Registration fee: \$995 members / \$1,095 non-members    CODE: 120222PRS**

To register for the seminar, please fax or email the registration form back to AICC at (703) 836-2795 or email to [tpyle@aiccbox.org](mailto:tpyle@aiccbox.org). Questions? Email or call Taryn Pyle at (703) 535-1391 or [tpyle@aiccbox.org](mailto:tpyle@aiccbox.org).

**METHOD OF PAYMENT:**

Credit Card     Check (made payable to AICC)

Type of Card: \_\_\_\_\_

Card Number: \_\_\_\_\_

Name on Card: \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_