

THE

AICC 2009

Spring Meeting

HELD IN CONJUNCTION WITH
Fibre Box Association (FBA)
2009 Annual Meeting:
March 30-April 1 AND
The Corrugated Industry
Washington Fly-In:
April 1

J.W. Marriott Hotel
Washington, D.C.
April 1-3, 2009

We'll show you the money!

How to find it! Make it and keep it!

The AICC 2009 Spring Meeting, a value packed experience that you simply can't afford to miss.

This spring we will focus on ways you can diversify your company to find new business opportunities with existing customers and to bring in new accounts. We will also focus on the importance of being positive and optimistic in the current state of the economy and in the future by reinforcing the significance of optimism – optimism in your business, the future and our ability as entrepreneurs to succeed regardless of the odds.

We're prepared to show you the money, with exciting keynote and industry speakers discussing how to achieve double-digit growth, diversification and how to survive these trying economic times while preparing for the deluge of business that will follow.

You'll take away business practices that will not only help you survive the current the economic situation, but take advantage of it for future growth.

Meet the Speakers:

Senator Orrin Hatch is the ninth-most senior member of the U.S. Senate, and the fourth-most senior Republican and has represented the State of Utah in the U.S. Senate for over 30 years. From his working-class upbringing in Pittsburgh, Hatch values hard work and understands and supports the important role manufacturing plays in America's sustainability and role as a global leader.

Positions on the Senate Finance Committee and Joint Committee on Taxation gives Hatch the ability to influence policies that can help or hinder the health of US manufacturers and his near 100% National Association of Manufacturers (NAM) voting record exemplifies his support of American business.



Photo courtesy of Sen. Orrin Hatch

Senator Orrin Hatch
Utah (R)



Charles A. Feghali
Managing Director,
Interstate Resources, Inc.

Mr. Feghali is the Managing Director of Interstate Resources Inc., an independent supplier of kraft linerboard, recycled medium, graphic displays, corrugated and waxed containers. Interstate has nine plants – paper mills and converting operations – between Massachusetts and Florida.

During his 27 years in the paper and packaging industry, Mr. Feghali has held various positions with Interstate and its parent company, Indevco including President of Interstate from 1995 – 2007. Under his management, Interstate opened its first recycled paper mill, added four new operations and concluded two joint ventures.

Currently, Charles is managing the construction of Evergreen Community Power (ECP), a unique state of the art energy facility in Reading, Pa. ECP will produce 300,000 lbs per hour of high pressure steam using environmentally friendly circulating fluidized bed combustion technology, and generate up to 30 Megawatts of power all from solid materials (primarily wood waste/biomass) that presently is sent to landfill.

Barry-Wehmiller Companies, Inc. (parent company of MarquipWardUnited) has leveraged strategic acquisitions and organic growth initiatives to become a leading provider of manufacturing technology and engineering consulting solutions to a global customer base. In 2008, annual revenues reached \$1.2 billion for the first time in the company's 123-year history, continuing the pattern of 20 percent compound growth in revenue and share value over a 20-year period.

Mr. Chapman joined Barry-Wehmiller in 1970 and spent five years in a self-created leadership development program that provided hands on experience in every discipline. He became Chairman of the board and CEO of the family-owned company upon his father's death in 1975.

Mr. Chapman's commitment to people-centric leadership, continuous improvement and disciplined growth has helped transform Barry-Wehmiller into a well-balanced and financially solid company with dedicated team members.



Robert Chapman
CEO of Barry-Wehmiller
Companies



Michael Treacy
Entrepreneur, MIT Professor
and Best Selling Author

Mr. Michael Treacy, best-selling author of *Double Digit Growth: How Companies Achieve It No Matter What*, Entrepreneur & MIT Professor will offer "real world" examples of companies that have achieved double-digit growth by taking a "diversified" approach in their business. He will discuss the five disciplines which leading companies around the globe use to reshape strategies, bolster competitive positions and dramatically improve top and bottom line performances and foster growth. Mr. Treacy will also provide a framework for applying these to your company.

He is the founder of Treacy & Company Inc., a new venture and consulting firm that launches new businesses and advises established companies on issues of strategy, growth, and profitability. Treacy & Company actively plans, funds, and launches new business ventures and serves some of the world's best known companies in financial services, telecommunications, industrial products, healthcare, and consumer goods.

His most recent book titled, *Double Digit Growth: How Companies Achieve It No Matter What*, has been a *Business Week* best-seller. It presents a common sense approach for achieving superior, profitable growth.

Mr. Rulon Gardner former Olympic wrestling champion discusses the "7 Steps to Success". His sense of determination, self-confidence, fighting spirit and the strength to stand up against seemingly unbeatable odds – will inspire you to NEVER GIVE UP – NEVER STOP TRYING – AND WIN!

When Rulon Gardner took the Olympic gold medal for wrestling in Sydney, his victory rocked the world. It was more than just a simple tale of success – it was the story of an underdog who rose to unimagined heights of accomplishment and glory. An athlete with a history of notable but obscure success, Mr. Gardner became a household name – and the pride of a nation when he snatched Olympic gold from the hands of Alexander Karelin, an athlete who had been undefeated since 1985. Mr. Gardner found himself fighting a match of mythic proportions, a first-time Olympian versus a veteran of innumerable victories.

He will share his sense of determination, the self-confidence and the fighting spirit that gave him the strength to stand up against seemingly unbeatable odds.

His latest accomplishment is his book *Never Stop Pushing*, which was released in September 2005.



Rulon Gardner
Olympic Wrestling Champion

AICC Schedule of Events:

Wednesday, April 1, 2009

Corrugated Industry Fly-In (AICC/FBA) Pre-Briefing Breakfast Meeting
(Marriott)
8:00 am – 10:00 am

Capitol Hill Meetings
(Capitol Hill)
10:30 am – 5:00 pm

Lunch at Capitol Hill Club
(available between appointments)
11:30 am – 2:30 pm

AICC Board of Directors Meeting
(Marriott)
4:00 pm – 5:00 pm

AICC Associate Member Meeting
(Marriott)
5:00 pm – 6:00 pm

AICC New Member and First Timer Orientation & Reception
(Marriott)
6:00 pm – 7:00 pm

AICC Reception, Dinner and Entertainment "The Capitol Steps"
(Marriott)
All Fly-In Attendees invited to attend
7:00 pm – 10:00 pm

Thursday, April 2, 2009

AICC Continental Breakfast Meeting
(Marriott)
7:00 am – 9:00 am

AICC Eye Opener Session I
(Marriott)
7:00 am – 8:15 am

AICC General Session I
(Marriott)
8:30 am – 12:00 pm

Opening Remarks & Housekeeping
Jerry Frisch, AICC Chairman

Keynote Welcome Address
Senator Orrin G. Hatch (R-Utah)

Industry Presentation
Charles Feghali
Managing Director, Interstate Resources

Coffee Break

Industry Presentation
Bob Chapman, Chairman & CEO,
Barry-Wehmiller Companies, Inc.

Closing Remarks & Housekeeping
Jerry Frisch, AICC Chairman

ICPF Board of Directors Luncheon and CorrAlliance Meeting
(Marriott)
12:00 pm – 5:00 pm

AICC Evening Reception
(Marriott)
6:30 pm – 7:30 pm

Friday, April 3, 2009

AICC Continental Breakfast Meeting
(Marriott)
7:00 am – 9:00 am

AICC Eye Opener Session II
(Marriott)
7:00 am – 8:15 am

AICC General Session II
(Marriott)
8:30 am – 12:00 pm

Opening & Welcoming Remarks
Kim Nelson, AICC First Vice Chairman

Keynote Presentation
Michael Treacy
"Double Digit Growth"

Coffee Break

Keynote Closing Presentation
Rulon Gardner
"7 Steps to Success –
Never Give Up – Never Stop Trying"

Closing Remarks & Housekeeping
Kim Nelson, AICC First Vice Chairman

FBA Schedule of Events:

Monday, March 30, 2009

FBA Board of Directors Luncheon Meeting
(Willard)
12:00 pm – 5:00 pm

FBA Welcome Reception
(Daughters of the American Revolution Building)
6:00 pm – 8:00 pm

Tuesday, March 31, 2009

FBA Continental Breakfast
(Willard)
7:00 am – 8:00 am

FBA Business Morning Session I
(Willard)
8:00 am – 12:00 pm

FBA Ceremonial Luncheon
(Willard)
12:00 pm – 1:15 pm

FBA Business Afternoon Session
(Willard)
1:30 pm – 4:30 pm

FBA Reception, Dinner and Entertainment
(Willard)
6:30 pm – 9:30 pm

We'll show you more opportunities to network and increase your net worth!

There'll be more opportunities to "connect" with your colleagues and customers, strengthen existing relationships and build future ones.

**AICC Opening Night Reception, Dinner & Entertainment
The Capitol Steps – The J.W. Marriott Hotel
Wednesday, April 1, 2009 7:00 pm – 10:00 pm**

The AICC 2009 Spring Meeting will officially kick-off on the evening of Wednesday, April 1 with an opening night reception and dinner at the J.W. Marriot that will feature entertainment by the **Capitol Steps** the nationally acclaimed political satire troupe. Using musical comedy, this group of former and current Capitol Hill staffers shed light on the humorous side of Washington's top newsmakers. Experienced, brilliant, and right out of the political trenches, these musical comedians lighten up the serious national and international issues that their offices deal with every day.

All registered AICC 2009 Spring Meeting & Corrugated Industry Fly-In attendees and their spouse/guest are welcome and encouraged to attend

**AICC Evening Reception – The J.W. Marriott Hotel
Thursday, April 2, 2009 6:30 pm – 7:30 pm**

AICC to hold reception on the evening of Thursday, April 2, 2009 from 6:30 pm – 7:30 pm at the J.W. Marriott Hotel in Washington, D.C.

All registered AICC 2009 Spring Meeting registered attendees and their spouse/guest are encouraged and welcome to attend.



Show you Washington

Washington, D.C.

A Playground of National Treasures

Washington, D.C is home to some of the world's most celebrated monuments and museums. Washington also boasts world class restaurants, sophisticated nightlife, dynamic theatre and arts and makes history on a daily basis. D.C. is an ideal destination for families and kids of all ages.

AICC will be offering optional group tours to see all the city has to offer as well as providing our "top staff picks" on recommended locations and venues that are a "must" see while in town.

Don't miss these opportunities to "capitalize" on your visit to this historic city.

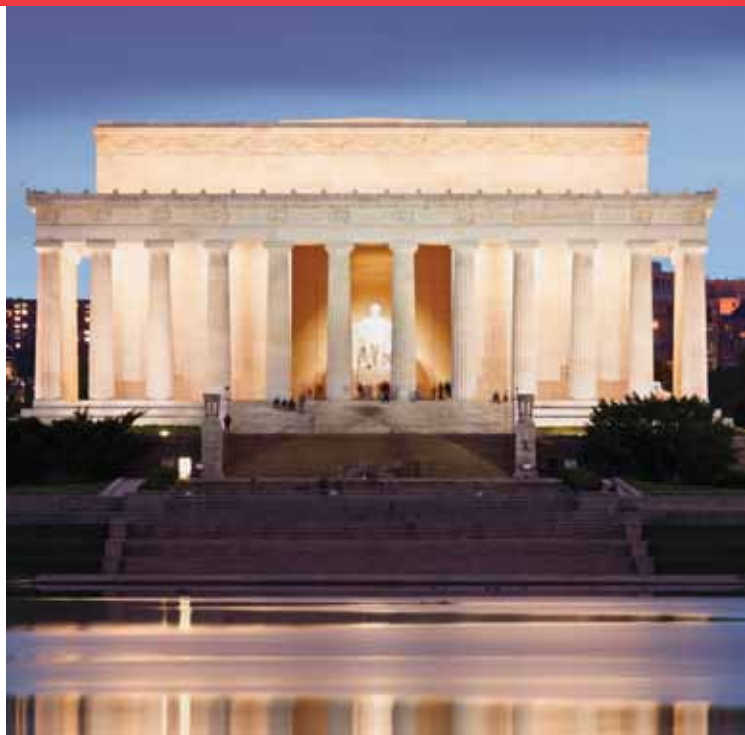
Optional Off-Site Events:

Thursday, April 2, 2009

Washington's Elite – Embassy Row and National Cathedral Tour

1:00 pm – 5:30 pm • \$85.00/person

In a city of impressive monuments, memorials and historical sites, the Washington National Cathedral is unique. The Cathedral is a living symbol of our country's heritage of religious freedom and faith. Its roots date to the inclusion of a "great church for national purposes" in the original plans for the city of Washington. The cost of the tour includes: luxury round-trip transportation, private tour of Washington National Cathedral, driving tour of Embassy Row, private tour of the Swedish Embassy, refreshments, tour guides, docent and all service charges and fees.



Remembering our Nation's Heroes – Tour of Arlington National Cemetery, Air Force Memorial and 9/11 Memorial

1:00 pm – 5:30 pm • \$65.00/person

This tour begins with a stop at Arlington National Cemetery. Your tour-mobile tram guide will share many stories of the fallen heroes who rest in these hallowed grounds. The tour also includes the gravesites of President, John F Kennedy, Jacqueline Kennedy Onassis and Robert Kennedy, The Tomb of the Unknowns and the impressive "Changing of the Guard". The next stop on the tour is the Air Force Memorial which honors the millions of men and women who have served in the United States Air Force. The final stop will be the newest of our Capitol's City monuments, The Pentagon Memorial which honors the 184 victims from September 11, 2001. The cost of the tour includes: luxury round-trip transportation, tour-mobile trams, tours mentioned above, all service charges and fees.

Friday, April 3, 2009

George Washington's Mount Vernon Estate Tour

12:30 pm – 5:00 pm • \$100/person

Mount Vernon, was the home of George Washington and is America's most visited historic house. The magnificent estate sits on a grassy, shaded slope overlooking the Potomac River. Upon your arrival you will enjoy a two-course lunch at the Mount Vernon Inn Restaurant, a charming 18th century style restaurant. Next, it's the Ford Orientation Center and Donald W. Reynolds Museum and Education Center with their 25 galleries and theaters housing iconic artifacts and state-of-the art exhibits that complement the historic area experience. From the visitor's center, you will make your way along the garden path to the colorfully decorated mansion where a docent will describe the significant historic events that took place in each of the rooms. The historic journey will continue with guided tours of the surrounding estate. The cost of the tour includes: luxury round-trip transportation, admission fees and tour of Mount Vernon, two-course lunch at Mount Vernon Inn and all service charges, taxes and gratuity.

NHL at the Verizon Center Capitals vs. Sabres/Happy Hour at "Dewers 12 Club"

6:30 pm – 9:30 pm • \$75.00/person

Come see the Washington Capitals vs. the Buffalo Sabres face off at the Verizon Center on the evening of Friday, April 3, 2009. The famed Washington Capitals are a reputed professional ice hockey team based in the city of Washington, D.C. First enjoy the "pre-game" festivities at the "Dewars 12 Club" located at the Verizon center for an hour of open bar (beer, wine, soda) and buffet from 6:00 pm - 7:00 pm. Then grab your seats and enjoy one of the last games of the season. Seats will be located in the mezzanine level - center section. Dress for the game is casual and comfortable. You will receive/sign for your game tickets when you check-in at registration. Plan to depart as a group from the J.W. Marriott lobby at 5:30 pm. Transportation is on your own, however, the Verizon center is only a 7-block walk or a short cab ride from the hotel.

**Dress for all tours is casual and comfortable.
Comfortable shoes and a light jacket are strongly recommended for all tours.**





Show you how to make a monumental difference



2009 Corrugated Industry Fly-In



FIBRE BOX ASSOCIATION

Show your support for the industry by taking a united message to Capitol Hill:

**One Industry,
One Voice,
One Cause,**

Plan to participate in the 2009 Corrugated Industry Fly-In to show your support for legislation that benefits the domestic manufacturing base and improves the competitive climate in North America.

With a new administration and a change in political viewpoints, we can also expect a flurry of new legislation that will affect the corrugated packaging industry. This first session of the new Congress is primed to enact many proposals that can either help or hurt U.S. manufacturers.

NOW is the time to be in Washington to make history together as One Industry, with One Voice, for One Cause.

Accommodations:

AICC has secured a special group rate for AICC meeting attendees:

**TRADITIONAL SINGLE/
DOUBLE ACCOMMODATIONS:
\$285.00** (plus applicable taxes/fees)

To make your hotel reservations call Toll-Free **800-266-9432** or **506-474-2009**. You can also make your hotel reservations online directly through the AICC website by visiting www.aiccbox.org/meeting



The J.W. Marriott Washington, D.C.

Rising above the most recognizable landmarks of Washington, D.C. the J.W. Marriott remains one of the most sought-after meeting sites in the city. Ideally located on Pennsylvania Avenue's Federal corridor, just blocks from the White House, it offers a celebrated address near the Convention Center, Capitol Hill, the monuments and museums, renowned restaurants and cultural venues.

AICC attendees are encouraged to make their hotel reservations before the **group cut-off date of March 13, 2009** in order to be guaranteed availability and to ensure they receive the discounted group rate. There are a limited number of rooms available in the AICC room block.

While in town...don't miss the National Cherry Blossom Festival March 28 – April 12, 2009

The National Cherry Blossom Festival is being held March 28 - April 12, 2009 in Washington, DC. The blooming of the cherry trees around the Jefferson Memorial in Washington, D.C. has come to symbolize the natural beauty of our nation's capital city. Hundreds of thousands of city residents and visitors from across the nation and around the world come here to witness the spectacle and surrounding events. The National Cherry Blossom Parade & Japanese Street Festival is being held on Saturday, April 4 in the morning and early afternoon in downtown D.C. located a few blocks from the J.W. Marriott Hotel.

Plan your trip to Washington to enjoy the festivities!



Meeting Registration Options & Fees

AICC 2009 Spring Meeting & Corrugated Industry Fly-In

AICC is offering “super” discounted registration fees for the 2009 Spring Meeting & Corrugated Fly-In. Register early (by Feb 20, 2009) and bring your team and we'll SHOW YOUR MORE–FOR LESS!

| | Super Early Bird On or Before 2/20/09 <i>(non-refundable)</i> | Early Bird On or Before 3/13/09 | After 3/13/09 |
|--|--|--|--------------------------|
| AICC Member Registration <i>(1st and 2nd registrations from same member company)</i> | US \$1,025 | US \$1,175 | US \$1,275 |
| AICC Member - Multiple Registrations <i>(3rd and subsequent registrations from same member company)</i> | US \$ 600 | US \$1,075 | US \$1,175 |
| Nonmember Registration | US \$1,325 | US \$1,375 | US \$1,475 |
| AICC 2009 Spring Meeting & FBA 2009 Annual Meeting – Joint Meeting Registration | | | |
| You can take advantage of the discounted registration fees if you register for both the AICC 2009 Spring Meeting and the FBA 2009 Annual Meeting. You must register and pay separately for FBA's 2009 Annual Meeting at www.fibrebox.org <i>NOTE: FBA's 2009 Annual Meeting is open to boxmaker members only.</i> | | | |
| AICC/FBA Member | US \$ 975 | US \$1,125 | US \$1,225 |
| Corrugated Industry Fly-In Registration <i>This includes registration for the 2009 Corrugated Industry Fly-In only (does not include AICC 2009 Spring Meeting registration)</i> | US \$ 350 | US \$ 500 | US \$ 600 |
| AICC 2009 Spring Meeting and 2009 Corrugated Industry Fly-In Registration <i>This includes registration for all events associated with the AICC 2009 Spring Meeting and the 2009 Corrugated Industry Fly-In</i> | US \$1,340 | US \$1,490 | US \$1,590 |
| AICC 2009 Spring Meeting, FBA 2009 Annual Meeting and Corrugated Industry Fly-In Registration <i>You can take advantage of the discounted registration fees if you register for the AICC 2009 Spring Meeting, FBA 2009 Annual Meeting & 2009 Corrugated Industry Fly-In. You must register and pay separately for FBA's 2009 Annual Meeting at www.fibrebox.org <i>NOTE: FBA's 2009 Annual Meeting is open to boxmaker members only.</i></i> | US \$1,290 | US \$1,440 | US \$1,540 |

Optional Paid Events:

Washington National Cathedral & Embassy Row Tour..... US \$ 85 per person
Thursday, April 2 – Off-Site Optional Event – 1:00 pm – 5:30 pm *(Limited space available)*

**Remembering our Heroes Tour: Arlington National Cemetery,
Air Force Memorial & Pentagon 9/11 Memorial Tour**..... US \$ 65 per person
Thursday, April 2 – Off-Site Optional Event – 1:00 pm – 5:30 pm *(Limited space available)*

George Washington Mount Vernon Estate Tour & Lunch..... US \$100 per person
Friday, April 3 – Off-Site Optional Event – 12:30 pm – 5:00 pm *(Limited space available)*

NHL at the Verizon Center Capitals vs. Sabres/ Happy Hour at Dewers 12 Club..... US \$ 75 per person
Friday, April 3 – Off-Site Optional Event – 6:00 pm (Game time is 7:00 pm) *(Limited space available)*

Payment Information:

PLEASE NOTE: AICC can no longer accept registrations without full payment. All meeting registration fees must be paid in full prior to the start of the meeting.

Online Registration Available!
Simply go to www.aiccbox.org/meeting



Association of Independent Corrugated Converters

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