



ASSOCIATION OF INDEPENDENT
CORRUGATED CONVERTERS

Region 7 Business Meeting and Plant Tour

Thursday, November 5th, 2009

Meeting Held At:

Indianapolis Marriott North
3645 River Crossing North
Indianapolis, IN 46240
Ph. 1-317-705-0000

Hotel Rate: \$129 (please call in by October 30th)

Plant tour will be held at: Flutes LLC, 8254 Zionsville Rd. Indianapolis, IN 46268

Speakers include:

•*Steve Young, "Update on AICC Activities"* Steve Young will address AICC activities and strategies for the coming year.

•*John Bacot, "Its not the Product, It's the Experience"* An intense primer on what buyers are really looking for when they make a deal. If you want to know how to increase your sales without having to lower your price, you'll want to hear this presentation

•*Kim Nelson, "Authenticity, What Customers Really Want"*. As AICC's new Chairman, Kim Nelson will encourage and motivate you to develop an authentic business by Making it Easier for the Customer to do business with you.

•*Ralph Young, "Recovered Fibres Impact on Container-board"* Ralph will discuss the AF&PA definitions of virgin and recycled container boards. A review of US containerboard strength characteristics verses other countries and a look at European recycled containerboard and their graduated quality structure for test liners and flutings. We will touch on over packaging and sustainability and the changing nature of secondary fibre.

Fees:

Quantity:

Registration \$100/\$75 2nd/3rd _____

November 4th, Wednesday, 2009

Social Hour/Dutch Treat Dinner
Meet in the Lobby Bar at 6:00pm

November 5th, Thursday, 2009

8:00 am Breakfast
9:30 am-12:30 Business Meeting
12:30-1:30pm Lunch at Hotel
1:30pm Depart for Mill and Plant (Carpool)

Meeting Sponsorship Opportunities:

- Single Wall (\$100)
- Double Wall (\$250)
- Triple Wall (\$500)
- Breakfast (\$300)
- Lunch (\$500)
- Opening Night Social (\$500)

Name: _____

Name: _____

Name: _____

Company: _____

Address: _____

City: _____ State/Province: _____

Zip/Postal Code: _____

Phone: _____ Fax: _____

Email: _____

Check Enclosed (made payable to AICC)

Total Amount USD \$ _____

Credit Card (check one):

Visa MasterCard AMEX

Card Number: _____

Expiration Date: _____

Name on Card: _____

Authorized Signature: _____